



*Confident in our value*

# XLayers

The solution for the reinsurance management



# Introducing myself

Sandro Ferrari

I spent about **30 years** in **Swiss Re.** (former U.I.R. – Unione Italiana di Riassicurazione).

I left as Manager with the underwriting authority for all kind of Non-Life treaties and facultative reinsurances all over Europe, U.S.A., Canada, South East Asia and North Africa.

After an exciting experience as Senior Account Executive in **R.I.B.** (Reinsurance International Brokers), I spent the last **8 years** as Head of the Reinsurance Department of the **Italian Supervising Insurance Authority** (IVASS, former ISVAP).

**In this role I inspired the methodologies for QRT and for monitoring the EIOPA Reinsurance activities.**

Currently I am a Director within **C Consulting** organisation and a Senior Consultant within other international firms for Reinsurance issues.



# Reinsurance & Solvency

- ✓ Importance of reinsurance
- ✓ Reinsurance management today
- ✓ Regulations impact on reinsurance management
- ✓ Which risk not managing reinsurance correctly?



# Problems in managing reinsurance in a traditional way

- ✓ Manual management (Excel tables)
- ✓ In-house developed systems
- ✓ Old competitive products



# Reinsurance Managing risks

## C Consulting and XLayers are the answers

**Compliance** (with Solvency II and with local laws and regulations)

*Complete coverage*

**Auditing** (auditable processes, checking and continual oversight)

*Process certification*

**Operational risks** (missing or erroneous communications to reinsurers)

*Continual oversight*

**Analysis** (do the results meet expectations?)

*Statistical Data Mart*

**Financial risk** (reinsurer insolvency)

*Rating information*

**Profit & Loss / Balance sheet** (unexpected results)

*Fast Close*

**Parent companies** (obligatory periodic communication)

*Reports*

**Burdens/Costs** (conducting analysis, exceptions, history, oversight)

*Automation*



# C Consulting

## The history: C Consulting's numbers

16 years of reinsurance management

100 man years development

30 dedicated reinsurance specialists

Over 50 happy Clients

## The reasons of C Consulting's success

Reinsurance dedication

Strong reinsurance experts group

Ability to deliver in a short time

Company reliability (Small, solid with a long term view)



# C Consulting experience

- ✓ More than 50 successful implementation projects
- ✓ 10.000 treaties managed
- ✓ 80.000 validity periods
- ✓ 40.000 facultative reinsurances
- ✓ Over 12.000 account statements every year



# XLayers

Reinsurance: do you feel you have problems?

We can organize a meeting with our experts

In a couple of hours you'll be informed about C Consulting's solution

And about the value of installing it

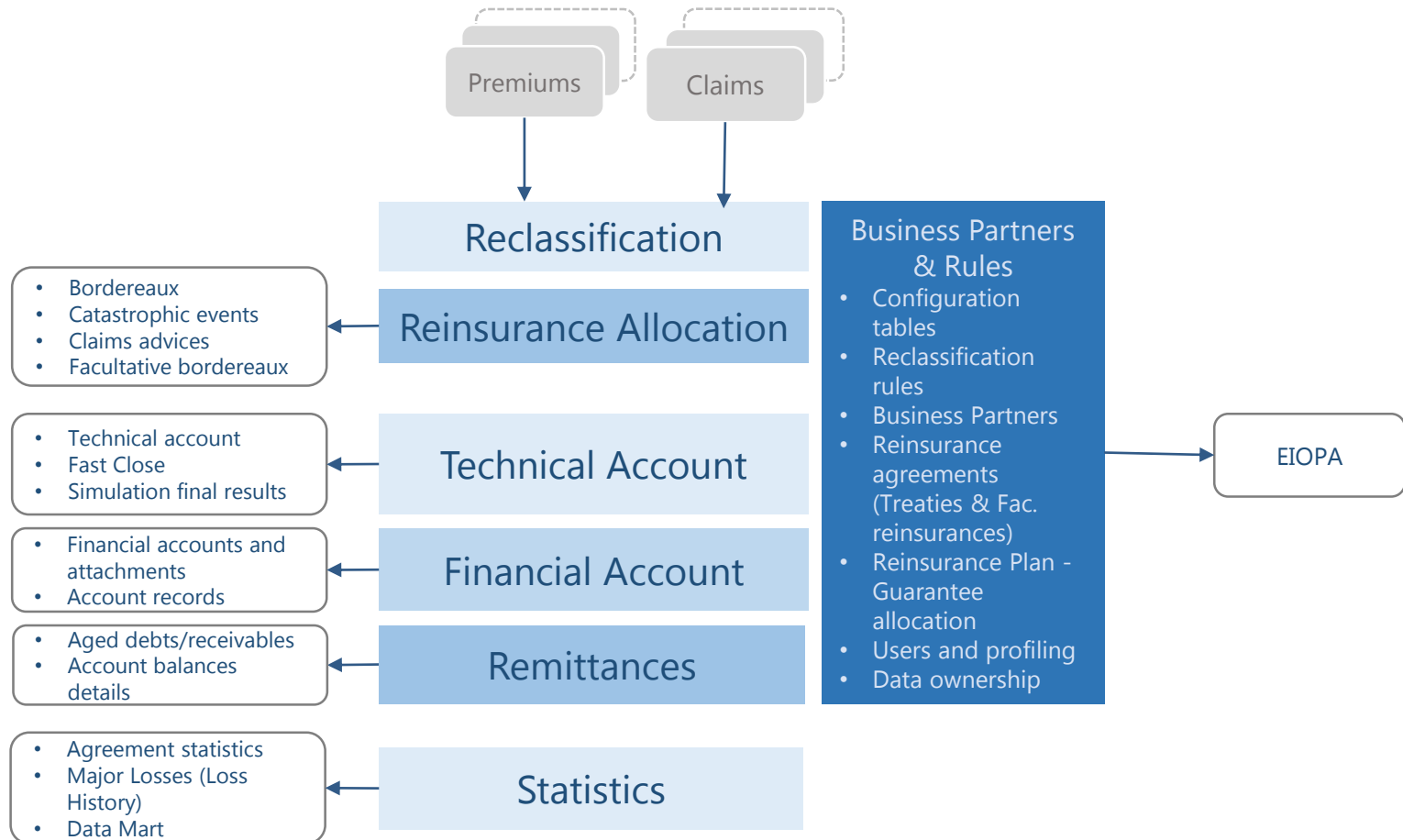
In very few months the system will be installed and operating

The Company will immediately get all the benefits and the above value





# XLayers structure



# XLayers Clients

Adriatic Slovenica (SL) - Amissima Assicurazioni - ARAG SE (I) - AXA MPS Assicurazioni - AXA MPS Vita - AXA Group (I) - Bipiemme Assicurazioni - BNP Paribas Cardif Group (I) - Cargeas Assicurazioni - CNP Unicredit Vita (I) - Credem Group - Crédit Agricole Group (I) - Direct Line (I) - Elba Assicurazioni - Europ Assistance (I) - Fideuram Vita - Cattolica Group - Groupama (I) Helvetia Group (I) - Inter Partner Assistance (I) - ITAS Group - Le Assicurazioni di Roma - Net Insurance Group - Nobis Assicurazioni - Poste Group - S2C - Sace BT - Sigurd Rück (CH) - Vittoria Assicurazioni

